

## 2018 BUDGET PROPOSAL

## SWISS FRANCS (CHF)

EXPENSES CHF		REVENUES CHF		
version 21/09/2017	Jan/Dec 2017	Jan/Dec 2018	Jan/Dec 2017	Jan/Dec 2018
	Budget	Budget	Budget	Budget
<b>1. ADMINISTRATION AND FINANCES</b>	<b>3 285 000</b>	<b>3 055 000</b>	<b>4. Donations</b>	<b>5 000 000</b>
1.1. Personnel costs	1 400 000	1 400 000	4.1. Donations by the President	5 000 000
1.2. Administrative costs	475 000	475 000		
1.3. Organisation of the Congress/Presidents NFs	300 000	300 000		
1.4. Bureau and Executive Committee (meetings)	350 000	300 000	<b>5. Federations</b>	<b>612 000</b>
1.5 Displacements of the Executive Committee and staff in World Championships	120 000	100 000	5.1. Federations Annual Fees	80 000
1.6. Commissions and councils	400 000	250 000	5.2. Organising Rights	137 000
1.7. Anti doping	120 000	150 000	5.3. International Licences	310 000
1.8. Exchange losses	-	-	5.4. Referee Exam Fees	15 000
1.9 Financial Costs	10 000	10 000	5.5. Other Receipts	70 000
1.10 Amortization	100 000	60 000		
1.11 Provisions/losses	10 000	10 000	<b>6. Finances</b>	<b>130 000</b>
			6.1. Interest	30 000
<b>2. SPORT</b>	<b>3 155 500</b>	<b>3 508 500</b>	6.2. Exchange gain realized	80 000
2.1. Confederation Subsidies	228 000	228 000	6.3. Adjustements in currency values	-
2.2. Material for federations	600 000	600 000	6.4. Previous years' revenue	20 000
2.3. Schools, Maîtres d'armes training formation	600 000	760 000	6.5. Dissolution of provision	-
2.4. Courses at Championships/training camp	100 000	100 000		
2.5. Refereeing - exams, seminars, primes	350 000	470 000	<b>7. CIO</b>	<b>65 000</b>
2.6. Aid for federations	480 000	480 000	7.1. IOC aid for development subsidy	65 000
2.7. World Junior/Cadet Championships	97 500	98 000	7.2 Subvention CIO frais JOJ 2018	-
2.8. Senior and Veterans World Championships	137 500	157 500		
2.9. Grand Prix, World Cups, Zonal Champs.	192 500	75 000	<b>8. Olympic Games Revenue</b>	<b>5 764 000</b>
2.10. Service Providers	70 000	100 000		
2.11. Athletes Careers Program	50 000	50 000		
2.12. Confederation Sport Directors	150 000	120 000	<b>9 - Com/Mkt/TV</b>	<b>220 000</b>
2.13. Projects	100 000	150 000	9.1 Revue Escrime	60 000
2.14. JOJ 2018		120 000	9.2 Sponsoring	90 000
			9.3 Television Rights	70 000
<b>3. Com/Mkt/TV</b>	<b>2 790 500</b>	<b>2 792 400</b>		
3.1.Digital content/video portal/website	150 000	262 000		
3.2. Publications	177 000	155 000		
3.3. Communication	40 000	50 000		
3.4. Marketing	100 000	80 000		
3.5. Events - including TV which was in former 3.5	411 500	544 400		
3.6. Service Providers	100 000	180 000		
3.7. Specific Projects	12 000		<b>10 - Other financial resources (reserve)</b>	<b>3 406 300</b>
3.8.TV Broadcast (Eurosport, Euronews, CNN)	1 800 000	1 521 000	<b>11. Excess of revenue over expenses</b>	<b>-</b>
<b>TOTAL</b>	<b>9 231 000</b>	<b>9 355 900</b>	<b>TOTAL</b>	<b>11 791 000</b>
				<b>9 355 900</b>