FINANCIAL REPORT 2023



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On 18 July 2024

Mr. President,

Ladies and Gentlemen, Members of Honour,

Ladies and Gentlemen, Members of the Executive Committee,

Ladies and Gentlemen, Presidents of the Federations,

Ladies and Gentlemen, Congress participants,

I am pleased to submit for your approval the balance sheet and the income statement for the financial year 2023 (1 January to 31 December), together with the budget for the year 2025 (1 January to 31 December).

Part A - INCOME STATEMENT

The income and expenditure accounts for the financial period submitted for your approval show a difference between income and expenditure of **CHF -6,532,714** from capital and a capital of **CHF 22,782,057**.

| | EVPENDED |
|----|----------|
| I. | EXPENSES |

Total administrative and financial expenses:

| | CHF | <u>2 306 546</u> ; | 2,05 | % | below budget. |
|----------------------------|-----|--------------------|-------|---|---------------|
| 1) Payroll expenses | CHF | 1 083 534 ; | 8,94 | % | below budget. |
| 2) Administrative expenses | | 366 468 ; | 13,77 | % | below budget. |

The main categories are:

| Office rental | CHF | 124 236 |
|--|-----|---------|
| • Fees | CHF | 47 082 |
| Translation services | CHF | 33 370 |
| • IT | CHF | 37 755 |
| Various insurances | CHF | 49 962 |

3) Organisation of the 2023 FIE Congresses

- a) At the 2022 Congress, the Executive Committee announced that an extraordinary online Congress would be held in March 2023. The costs of this online Congress amounted to CHF 36,890.
- b) The cost of the Congress in Sharm El Sheikh was CHF 252,183. Total costs for the two 2023 Congresses were :

| | CHF | 289 163 ; | 31,43 | % | over budget. |
|--|-------------------|---------------------------|-------|----------------|---------------|
| 4) Bureau and Executive Committee (meetings)The main categories are : | CHF | 98 492 ; | 1,50 | % | below budget. |
| Executive Committee meetings Travel of the Executive Committee Executive Committee per diem | CHF CHF CHF | 61 091 30 487 6 914 | | | |
| 5) Executive Committee and staff travel | (WCH) | 99 666 ; | 0,34 | % | below budget. |
| 6) Commissions and Councils | CHF | 63 223 ; | 9,68 | % | below budget. |
| Including • Refereeing Commission • Special Commission • Safeguarding (costs at the World Championships) | CHF CHF | 14 746 8 471 10 164 | | | |
| 7) Anti-doping management services, or Of which CHF 21,276 for the fees and expenses and expenses and expenses and expenses are also as a service of the fees and expenses are also as a service of the fees and expenses are also as a service of the fees and expenses are also as a service of the fees and expenses are also as a service of the fees and expenses are also as a service of the fees and expenses are also as a service of the fees and expenses are also as a service of the fees and expenses are also as a service of the fees and expenses are also as a service of the fees and expenses are also as a service of the fees and expenses are also as a service of the fees and expenses are also as a service of the fees and expenses are also as a service of the fees and expenses are also as a service of the fees and expenses are also as a service of the fees and expenses are also as a service of the fees and expenses are also as a service of the fees and expenses are also as a service of the fees are also as a service of the fees and expenses are also as a service of the fees and expenses are also as a service of the fees are also as a service of the f | CHF | 208 687; | 4,34 | andling : % | over budget. |

| <u>Total financial expenses :</u> | <u>CHF</u> | <u>97 314</u> ; | 94.63 % | over budget. |
|--|------------|-----------------|---------|--------------|
| Foreign exchange losses | CHF | - | | |
| Financial expenses | CHF | 77 084 | | |
| Amortisation | CHF | 18 806 | | |
| Provisions / losses on receivables | CHF | 1 424 | | |

Financial expenses come from account management fees, investment fees and bank payment fees.

Total Sport Department costs:

| | | CHF | <u>2 646 480</u> ; | 0,43 | % | below budget. |
|----|-----------------------------|-----|--------------------|-------|---|---------------|
| 1) | Subsidies to Confederations | CHF | 344 840 ; | 43,68 | % | over budget. |

Special allocations decided by the Executive Committee in June 2023: €40,000 to the African, American and Asian Confederations and €15,000 to Oceania (for a total of approximately CHF 130,260) to cover the costs of organising the senior zonal championships.

| 2) | Equipment for Federations | CHF | 523 576 ; | 12,74 % | below budget. |
|----|---------------------------|-----|------------------|---------|---------------|
|----|---------------------------|-----|------------------|---------|---------------|

| Africa | CHF | 127 420 | 24 federations |
|------------------------------|-----|---------|----------------|
| Americas | CHF | 131 586 | 23 federations |
| • Asia | CHF | 128 286 | 23 federations |
| • Europe | CHF | 119 739 | 22 federations |
| Oceania | CHF | 16 545 | 3 federations |

A total of 95 national federations have benefited from the equipment support programme.

| 3) | Schools, training for fencing masters | | | | | | |
|------------|---------------------------------------|-----------|---------|---|-------|---|---------------|
| | | CHF | 269 457 | ; | 55,09 | % | below budget. |
| • A | frica | CHF | 120 188 | | | | |
| • A | méricas | CHF | 54 782 | | | | |
| • A | | CHF | 0 | | | | |
| • E | urope | CHF | 85 242 | | | | |
| | ceania | CHF | 9 245 | | | | |
| | | | | | | | |
| 4) | World championships training camp | CHF | 92 055 | ; | 7,94 | % | below budget |
| 5) | Refereeing: exams, seminars, bonus | es | | | | | |
| , | | CHF | 151 901 | ; | 36,71 | % | below budget. |
| 6) | Aid to Federations (1+1+1) | CHF | 479 565 | ; | 0,1 | % | below budget. |
| 7) | Junior/Cadet World Championships | CHF | 66 711 | ; | 33,29 | % | below budget. |
| 8) | Senior/Veteran World | | | | | | |
| Cha | ampionships | CHF | 106 288 | ; | 13,59 | % | below budget. |
| 9) | Grand Prix, World Cups, Zonal Cham | nionehine | | | | | |
| 3) | Grand Frix, World Gups, Zorial Grant | CHF | 135 165 | ; | 80,22 | % | over budget |

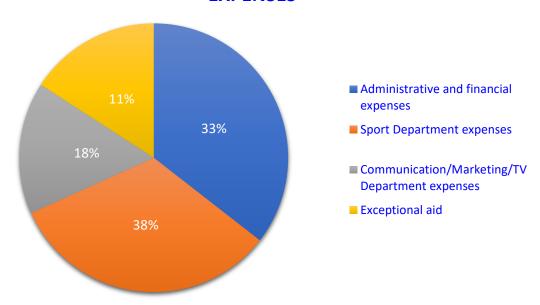
The overrun is due to the costs associated with the European Individual Championships, which had to be transferred to Plovdiv (BUL) for a total of CHF 83,265 (including accommodation and travel expenses for officials and referees, hall hire, security, medical services, branding, catering, Fencing Vision).

| 10) Service providers | CHF | 90 549 ; | 9,45 % | below budget. |
|--|-----|----------|--------|----------------|
| 11) Athletes' career programme | CHF | - | | |
| 12) Projects Aid to federations (purchase of bags and transport of equipment received) as part of the Donate your Fencing gear programme | CHF | 5 850 ; | % | not in budget. |

| Implementation criteria/conditions AIN status | CHF | 380 524 ; | | | not in budget |
|---|--|--|---|--|---------------|
| al Communication/Marketing/TV de | partmen | t expenses : | | | |
| - | <u>CHF</u> | <u>1 230 980</u> ; | 26,94 | % | below budget. |
| Video portal/ Digital content / Website | CHF | 209 233 ; | 40,22 | % | below budget. |
| | CHF | 73 773 | | | |
| Vebsite | CHF | 93 460 | | | |
| Magazines | CHF | 56 785 ; | 52,68 | % | below budget. |
| Communication | CHF | 80 947 ; | 4,76 | % | below budget. |
| Marketing | CHF | 68 866 ; | 13,92 | % | below budget. |
| Events | CHF | 165 886 ; | 44,70 | % | below budget. |
| Service providers | CHF | 166 173 ; | 16,91 | % | below budget. |
| TV broadcast (Eurosport) | CHF | 483 090 ; | 12,17 | % | below budget. |
| al exceptional aid : | | | | | |
| | <u>CHF</u> | <u>725 635</u> ; | 0,87 | % | below budget. |
| Exceptional aid to Turkey and Syria | CHF | 47 635 ; | | | |
| Swisstiming (Grand Prix and WCH) | CHF | 678 000 ; | | | |
| | AlN status tal Communication/Marketing/TV de Video portal/ Digital content / Website Digital content / Video portal Website Magazines Communication Marketing Events Service providers TV broadcast (Eurosport) tal exceptional aid: Exceptional aid to Turkey and Syria | AlN status CHF tal Communication/Marketing/TV department CHF Video portal/ Digital content / Website CHF Digital content / Video portal Vebsite CHF Magazines CHF Communication CHF Marketing CHF Events CHF Service providers CHF TV broadcast (Eurosport) CHF tal exceptional aid: CHF Exceptional aid to Turkey and Syria CHF Swisstiming (Grand Prix and WCH) | AliN status CHF 380 524 ; tal Communication/Marketing/TV department expenses : CHF 1230 980 ; Video portal/ Digital content / Website CHF 209 233 ; Digital content / Video portal Website CHF 93 460 Magazines CHF 56 785 ; Communication CHF 80 947 ; Marketing CHF 68 866 ; Events CHF 165 886 ; Service providers CHF 166 173 ; TV broadcast (Eurosport) CHF 483 090 ; tal exceptional aid : CHF 725 635 ; Exceptional aid to Turkey and Syria CHF 47 635 ; | AliN status CHF 380 524 ; tal Communication/Marketing/TV department expenses : CHF 1230 980 ; 26,94 Video portal/ Digital content / Website CHF 209 233 ; 40,222 Digital content / Video portal Vebsite CHF 93 460 Magazines CHF 56 785 ; 52,68 Communication CHF 80 947 ; 4,76 Marketing CHF 68 866 ; 13,92 Events CHF 165 886 ; 44,70 Service providers CHF 166 173 ; 16,91 TV broadcast (Eurosport) CHF 483 090 ; 12,17 tal exceptional aid : CHF 725 635 ; 0,87 Exceptional aid to Turkey and Syria CHF 47 635 ; Swisstiming (Grand Prix and WCH) | AliN status |

Total expenses for the FIE was CHF 6,909,641, with a revaluation of foreign currencies of CHF 1,405,585.



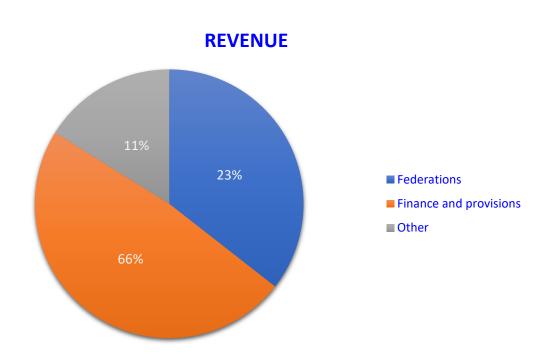


| II. REVENUE |
|-------------|
|-------------|

| 1) | Donations : | CHF | - | | | | |
|--|---|--------------------------|---|---|--|-------------|--|
| 2) | Revenue from Federations | CHF | 412 497 | ; | 3,36 | % | over budget. |
| FeOrIntRe | ding: derations' annual fees ganisational fees (GP, WC) ernational licences fereeing examination fees her revenue | CHF CHF CHF CHF | 54 553 94 582 175 914 10 816 76 631 | ; | 0,81 2,69 12,04 9,87 91,58 | % % % | below budget. over budget below budget. below budget. over budget. |
| 3) | Finance and provisions | CHF | 1 183 259 | ; | 2266,52 | % | over budget. |
| | ding : nancial income | CHF | 1 077 280 | ; | 2054,56 | % | over budget. |

| Foreign exchange gains | CHF | - ; | | |
|--|-----|-----------------|----------|---------------|
| Income from prior years | CHF | 38 148 ; | | |
| Release of provisions | CHF | 67 832 ; | | |
| 4) IOC | CHF | 62 818 ; | 6,52 % | below budget. |
| IOC development aid subsidy The amount received in USD was USD 70,000 at an exchange rate of 0.8974 | CHF | 62 818 ; | 6,52 % | below budget. |
| 5) Communication/Marketing/TV | CHF | 123 938 ; | 54,92 % | over budget. |
| Including | | | | |
| Escrime magazine | CHF | 8 742 ; | 84,10 % | below budget. |
| • Sponsorship | CHF | - | | |
| Television rights | CHF | 115 196 ; | 360,78 % | over budget. |

Total revenue was **CHF 1,782,512**, 76% below budget.



Part B - BALANCE SHEET

Our total capital at 31 December 2023 is CHF 22,782,057.

ASSETS:

Current assets:

| 1) | Cash and cash equivalents (cash, bank balances and term | | |
|------------|---|-----|------------|
| | accounts) | CHF | 22 447 869 |
| 2) | Stock (ties, scarves, flags) | CHF | 21 787 |
| 3) | Debtor federations | CHF | 18 238 |
| 4) | Other customers | CHF | 80 064 |
| <i>5</i>) | Accrued income | CHF | 0 |
| <i>6)</i> | Prepaid expenses | CHF | 185 456 |
| | | | |

Total current assets: CHF 22 753 414

Fixed assets:

Office and IT equipment
 CHF 28 643

Total fixed assets: CHF 28 643

Total assets: CHF 22 782 057

LIABILITIES:

1) The capital at 01.01.2023 (CHF 8,528,526) represents the FIE's financial position at the beginning of the financial year.

The negative balance between income and expenditure of CHF 6 532 714 is the result of the profit and loss account.

| Capital at 31 December 2023 | CHF | 8 528 526 |
|-----------------------------|-----|------------|
| Loss for the year | CHF | 6 532 714 |
| Long-term reserve | CHE | 20 000 000 |

Total equity amounted to CHF 21,995,812.

2) Suppliers and accrued expenses

| Suppliers | CHF | 286 141 |
|--|-----|---------|
| Accrued expenses | CHF | 500 104 |
| Income received in advance | CHF | 0 |
| Other creditors | CHF | 0 |

Total short-term capital amounted to CHF 786,245.

Total liabilities: CHF 22 782 057

I would like to express my thanks to the entire fencing family, my colleagues on the Executive Committee, the staff of the FIE and in particular Mrs Sandra Baroni, our Accounting Manager, and her assistant Mrs Catherine Rochat.

I would also like to thank our CEO, Nathalie Rodriguez, for accompanying me on this mission.

Ferial Salhi Secretary Treasurer